FERTILISER PRICING OUTLOOK SUMMER 2026

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THE FERTILISER PROFESSIONALS

"Baubles of Knowledge"
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Single Super Phosphate (SSP)

The SSP market on south-eastern Australia has entered a new phase, and the way product is supplied - and priced - is changing.

Incitec Pivot Fertilisers has excited SSP manufacturing at Geelong and moved to an import model. As a result, *Impact Fertilisers is now the only domestic SSP manufacturer,* with the balance of supply coming from overseas. This season, most SSP arriving into Portland will be imported from *Egypt,* alongside shipments from Impact's Hobart production facility.

With fewer domestic buffers in the system, *SSP supply will now operate much like urea,* where availability is closely tied to vessel arrivals. The historic back up of stocks that once supported the market are no longer in place, increasing the risk of *in-season shortages.*

Pricing and Purchasing Advice

SSP pricing continues to strengthen both locally and globally. This is being driven by:

- Escalating *sulphur prices*
- Strong international demand, particularly from *Brazil,* where SSP is currently favoured over other phosphates such as MAP and DAP.

Early purchasing has already been strong, which has helped secure supply. However, *pricing is expected to continue to rise through summer and into autumn.*

Our Advice

Growers who *lock in their SSP spreading programs early* will be best placed to:

- Secure product availability
- Access the most competitive pricing for the season
- Avoid the risk of waiting on vessel arrivals at peak demand.

MAP/DAP

Global MAP and DAP prices have softened in recent months, prompting some hesitation as the market looks for a pricing floor. However, several developments suggest the current market may be nearing its low point.

China has announced an extension on its *export restrictions through to August next year (typically lifted in March), while sulphur input costs remain elevated* and the *build up of phosphate demand* around the world in Q1. These factors are expected to provide underlaying support to prices moving forward.

Eastern Australia will predominately source MAP from *Morocco and Saudi Arabia,* with only limited volumes arriving from China that were cleared before export restrictions were introduced last October.

Logistics and Availability Considerations

Suppliers are increasingly concerned that delayed purchasing will create *significant pressure on storage and dispatch capacity* later in the season. A compressed collection window could result in sheds reaching outload capacity weeks in advance, making it more difficult for growers to collect product when they need it.

Our Advice

Forward planning will be critical this season. *Securing volumes early* will help ensure:

- Timely access to product
- Reduced risk of dispatch delays
- Greater certainty during peak periods

K***ey Takeaway***

Summer 2026 is shaping up as a season where *early commitment equals better pricing, better availability, and fewer headaches. We encourage customers to review their fertiliser programs now and lock in requirement ahead of peak demand.*

From all the team at Vickery Bros we wish you a Merry Christmas
& A Happy New Year!
We look forward to catching up with everyone in 2026.